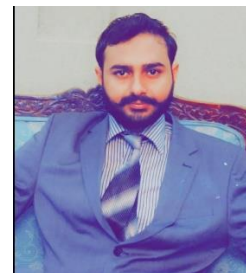


Ahmed Nawaz Minhas



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CNIC# : 61101-2791020-5

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Objective

To work in professional working environment where I can combine my skills and talent to provide better services and in return have a challenging career

Key Skills

- Efficient and organized professional skills
- Adaptability to various working environment and people
- Energetic, Team player and Learning Attitude
- Highly trustworthy, discreet and ethical
- Strong thinking and good observational skill

Education

BA

Punjab University

ICS

IMCB F-10/3, Islamabad

Matric

IMCB G-10/4, Islamabad.

Work Experience

- **AMW Builders**

15/03/2023 - Present

Senior Sales Manager

Job Responsibilities:

- ❖ Design, create, and implement sales and marketing strategies
- ❖ Develop marketing strategies to grow customer base and increase sales
- ❖ Establish and maintain good customer relationships
- ❖ Meet revenue targets

- **Ace Marketing**

01/01/2023 - 15/03/2023

Senior Sales Manager

Job Responsibilities:

- ❖ Design, create, and implement sales and marketing strategies
- ❖ Develop marketing strategies to grow customer base and increase sales
- ❖ Establish and maintain good customer relationships
- ❖ Meet revenue targets

- **Martin Dow**

16/12/2021 - 20/12/2022

STM

Job Responsibilities:

- ❖ Provide Information to customer about product
- ❖ Monitoring the market
- ❖ Evaluate Complains to management
- ❖ Track of inventory
- ❖ Understanding and Representing User Needs

- **Technoli Media**

09/08/2021 - 30/11/2021

CSR

Job Responsibilities:

- ❖ Take customer calls and provide accurate, satisfactory answers to their queries and concerns
- ❖ Responding efficiently to customers and creatin a positive experience

- ❖ Understanding and using the required software reports, tools and metrics
- ❖ Track of inventory
- ❖ Remaining calm and professional while dealing with angry customers and providing them with the best solutions to resolve their issues.

• **Ace Solutions**

16/03/2019 - 31/07/2021

CSR

Job Responsibilities:

- ❖ Provide Information to customer about product
- ❖ Manage large amounts of calls in a timely manner
- ❖ Identify customers' needs, clarify information, address every information and provide solution

Computer Skills

- Internet Browsing
- Emails

References

□

- Furnished upon request